

SECURING ENVIRONMENTS, POWERED BY INNOVATION

NATIONWIDE COVERAGE

UEID: HUN7QJET38T9
CAGE: 7C295

DUNS: 948978171

Designations:
SDVOSB | MBE | GSA-MAS

NAICS:
561621 | 541519 | 238210
541611 | 541690 | 561210

CORE COMPETENCIES

- Autonomous Robotic Security
- Access Control
- Video Surveillance
- Intrusion Detection
- Fire Alarm / Life Safety
- Private LTE / Communications
- Low Voltage Installation
- Project Management
- Virtual Reality Training Dev.
- Information Technology

DIFFERENTIATORS

- NICET Certified
- National partnerships
- Expert Consultation Support
- OSHA 10 / 30 Certificates
- Bonding Capacity: \$1M single-project, \$2M aggregate
- Vendor-Agnostic Solutions
- Next -Generation Technology



Novo Communications has a proven track record of working with complex, large-scale clients who demand the highest quality, timely delivery, and innovative solutions to enhance their security posture. As a premier Physical Security and Life Safety systems integrator, we leverage advanced technology and innovation to serve Utility, Commercial, Industrial, Federal, State, and Local markets.

Our market versatility ensures we deliver robust, reliable security systems tailored to each client's needs.

Novo Communications excels in delivering Autonomous and Advanced Physical Security Solutions, Notification Systems, Network Infrastructure and Support Services, ensuring comprehensive protection and operational efficiency for our clients.

Choose Novo Communications for creative, practical solutions safeguarding your most valuable assets.

ADVANTAGES

Leadership Experience:

60 years of combined global, corporate and military experience, managing projects exceeding \$10M.

High-Quality, Timely Solutions:

Expertise in delivering complex security projects on time and to the highest standards.

Prime and Subcontracting Performance:

Proven track record in both prime and subcontracting roles across various projects.

Market Versatility:

Serving Utility, Commercial, Industrial, Federal, State, and Local markets.

Physical Security & Life Safety Systems Integration:

Specialization in integrating advanced security and life safety systems.

Infrastructure Consulting:


Planning, designing, and implementing security, network, and fire alarm infrastructure upgrades. Conducting site surveys, cost estimations, and network analysis to prevent costly change orders

Mission Critical Customer Satisfaction is Paramount

"Get closer than ever to your customers. So close that you tell them what they need well before they realize it themselves." Steve Jobs, Co-Founder and Former CEO of Apple


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Eisenhower US Army Medical Center (DOD/DHA)



Access Control & CCTV Maintenance - Novo procures, services, and maintains seven video surveillance and access control systems at Eisenhower Army Medical Center, ensuring 100% uptime for critical security operations. The center supports military readiness by providing high-quality healthcare to Soldiers, Family Members, and Retirees. Novo's reliable system management enhances the center's ability to deliver consistent, patient-centered care, operating without disruptions.


Pacific Gas & Electric Company (PG&E)



Virtual Reality Training - Novo developed and managed VR training for de-escalation and armed attacker scenarios for 5,000 gas workers. This proactive measure cut training time and costs by over 50%, elevated crisis response, boosted situational awareness, and increased training adoption.


Access Control System Upgrade - Novo upgraded 3,000+ locks to an electrified, centrally monitored system, reducing physical critical use by 60%. This strategic move improved security management and public confidence.

Department of Interior (Bureau of Land Management-BLM)




Video Surveillance Installation - Novo installed and configured upgraded camera system for wild horse farm in Reno, NV to further protect both wildlife and staff with increased risks of vandalism and threats from public.

Department of Veteran Affairs - San Antonio (DVA)



Autonomous Security Robotics - Novo deploys, services and maintains the first security robot that the VA utilizes to increase the security posture and safety of its downtown medical facility. This partnership underscores Novo's commitment to leveraging advanced technology, significantly contributing to the military community's readiness and well-being.


Houston Independent School District (HISD)



Fire Alarm & Security Installation - Teamed with ADT Commercial, designed, procured, and installed fire alarm and security systems for four (4) HISD K-12 schools. The systems range from 100 to 1,000 devices, ensuring comprehensive safety and security across various school facilities.

This large-scale implementation underscores Novo's expertise in delivering tailored, high-quality solutions that enhance educational environments' safety and operational efficiency. It has significantly impacted the security infrastructure of one of the nation's largest school districts.

New York Police Department (NYPD)



Roadside Emergency Phone Maintenance - Novo, alongside Knightscope, upgraded communication systems for roadside emergency phones and blue-light towers in Los Angeles and New York Metro areas. This improved emergency response, reduced congestion, and promoted safer, more efficient urban environments, benefiting millions of commuters.