



On behalf of *Novo Communications*, I would like to thank you for evaluating our company as a potential sub-contractor. NovoComm is a woman owned LAUCP certified DBE company headquartered in New Orleans with over sixty years of experience in designing and implementing information transport systems for large complex projects.

Our staff is comprised of seasoned professionals who are innovative, factory-trained, certified and have worked on some of the largest projects in the southeast region in varying technical and administrative capacities as installers, supervisors and project managers

We have a diverse offering of services that include infrastructure design, installation, and project management for all disciplines. We also own equipment and maintain personnel for outside plant aerial and underground construction, cable placement and fiber optic splicing. Additionally, we provide design and installation services for digital CCTV, IP surveillance systems and VOIP communications.

Our team of professionals stands ready to deliver the highest level of expertise and service in the industry to all of our customers regardless of the size of your project. We offer standards based solutions that are comprehensive, yet cost effective. We currently employ eighteen field personnel and four admin staff, most of which would be dedicated to this project should we be the successful candidate. We look forward to serving you as a customer.

Sincerely,

Miliss McKay
President
Novo Communications

Technical Experience

Novo Communications was initially founded as a structured cabling contractor in 2003, but have since expanded its service offering to include OSP construction, WLANs and other IP technologies. Listed below is our project experience by market sector which also outlines a brief scope of work.

Education

In the aftermath of the events of 2005, the New Orleans construction market saw an explosion of new schools throughout the metro area. We have been successful at winning 12 contracts since 2009.

RSD (Recovery Public School District) New Orleans

Completed Projects

- ❑ Andrew Wilson Elementary - 700 + Cat 6A cables, 5 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ Langston Hughes Elementary - 500 + Cat 6A cables, 3 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ LB Landry High School - 2,700 + Cat 6A Cables, 12 Telecom Rooms, 50 LOMF OM4 Backbone
- ❑ Bienville Elementary - 1,000 + Cat 6A Cables, 5 Telecom Rooms, 50 LOMF OM4 Backbone
- ❑ Parkview Elementary - 1,200 + Cat 6A Cables, 5 Telecom Rooms, 50 LOMF OM4 Backbone
- ❑ Frantz Elementary - 800 + Cat 6A Cables, 4 Telecom Rooms, 50 LOMF OM4 Backbone
- ❑ Audubon Elementary - 500 + Cat 6A cables, 4 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ Phyllis Wheatley School - 1,200 + Cat 6A cables, 5 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ Fisk Howard - 800 + Cat 6A cables, 5 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ McD 42- Cat 6A cables, 3 Telcom Rooms, 50m LOMF OM3 Backbone
- ❑ Alfred Lawless- 1210 Cat 6A cables 3 Telcom rooms, 50m LOMF OM3 Backbone
- ❑ George Washington Carver 1363 Cat 6A cables, 7 Telcom Rooms, 50m LOMF OM3 Backbone

Current Projects

- ❑ Live Oak Elementary School Cat 6A,
- ❑ Abrams School-Cat 6A cable ?? Telcom Rooms, 50m LOMF OM3 Backbone
- ❑ Ernest Morial School- Cat 6A Cable, ??Telcom Rooms, 50m LOMF OM3 Backbone
- ❑ Avery Alexander School- Cat 6A Cable, ??Telcom Rooms, 50 LOMF OM3 Backbone

The RSD schools require an augmented Cat 6, 10 GB compliant horizontal cabling system in addition to a 10 GB compliant fiber backbone. We delivered a certified Leviton Networks Solution for both the copper and fiber systems, including at 25-year extended warranty.

St. Bernard Parish Public Schools

Completed Projects

- ❑ Gauthier Elementary School - 400 + Cat 6A cables, 4 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ Lacoste Elementary - 600 + Cat 6A cables, 4 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ Chalmette High School - 1,500 + Cat 6A cables, 8 Telecom Rooms, 50m LOMF OM3 Backbone
- ❑ Maumus Center – Renovation of historical property to science academy and museum

St. Bernard Parish Schools are standardized on a Cat 6 cabling system and OM3 fiber backbones. Perhaps our most challenging task to date is Chalmette High School. This is a three year construction project where we are retrofitting a school that must stay up and running during the construction so we have to maintain all current special systems during the demolition process install new and migrate upon completion.

Parochial Schools

- ❑ St. Mary's Academy - Ortronics Certified Gigabit Compliant Augmented Cat 6/Fiber Optic System

Health Care

- ❑ Chateau de Notre Dame (Nursing home and assisted living center) - Installation of a Cat 6 cabling system and ongoing maintenance of their voice, data and video systems at the entire facility.
- ❑ Wynhoven (Nursing home) - Installation of a Cat 6 cabling system and ongoing maintenance of their voice, data and video systems at the entire facility.
- ❑ Our Lady of Wisdom Health Care Center - Installation of a Cat 6 compliant system and multimode fiber optic backbone system for a WLAN to support EMR.
- ❑ LSU HIV Clinic - Installation of Cat 5E gigabit compliant cabling solution which supports all the medical needs of HIV patients.
- ❑ Metro Gastroenterology - Supported structured cabling efforts at all of their locations including West Jefferson General Hospital, East Jefferson General Hospital and Ochsner Baptist Medical Center.
- ❑ Audubon Fertility Clinic – Installation of wiring for voice, data, video and sound.

Telecommunications Service Providers

Southern Light Fiber

- ❑ Mobile County School System - Installation of a metro fiber network consisting of 80 + schools. Scope includes building entrance facilities, underground pathway construction, aerial construction, conduit & innerduct pathways and fiber optic cable placement on the right of way and the customer premise.
- ❑ Baldwin County School System - Installation of a metro fiber network consisting of 40 + schools. Building entrance facilities, underground pathway construction, aerial construction, conduit & innerduct pathways and fiber optic cable placement on the right of way and the customer premise.
- ❑ Verizon 4G LTE Upgrade Phase IV - Facility entry, conduit installation and fiber optic cable placement to support the 4G upgrade in the New Orleans metro area at antenna sites on traditional towers and high rise buildings.
- ❑ Sprint 4G Upgrade Phase II and Phase III - Installation of DC power, grounding, NEMA cabinets, fiber and network hardware at traditional tower facilities.

Government/Military

- ❑ USMC Barracks (Belle Chase Naval Air Station) - Ortronics Certified Gigabit Compliant Cat 5E/Fiber Optic System

Oil & Gas

- ❑ LOOP (Louisiana Offshore Oil Port) - Installation of fiber optic intrusion detection system.